
Senior Staff Procurement Specialist

Here at Rayleigh Solar Tech Inc. Our mission is to be the lowest-cost provider of clean electrons to drastically increase access to renewable energy and enable the green technology transition. Our company is united by our commitment to change the planet for the better. We push the boundaries of what's possible, our passion for deep tech to solve hard engineering problems, our insatiable curiosity that forces us to ask questions, and our relentless drive for excellence in everything we touch.

Summary:

Do you thrive in fast-paced environments, solving complex sourcing challenges to bring breakthrough technologies to market? Join Rayleigh Solar Tech as a Senior Procurement Specialist, where you'll play a pivotal role in scaling the next generation of perovskite solar modules. In this role, you'll drive the procurement strategy for our cutting-edge solar module stack—sourcing, negotiating, and managing supplier relationships to meet critical technical and cost targets.

Key Responsibilities:

- You'll work closely with engineering and commercialization teams to transform innovative materials into a reliable, scalable supply chain, ensuring we deliver the lowest-cost clean energy solutions.
- A proactive problem-solver who excels in high-impact roles and is passionate about renewable energy, If this sounds like you, we would love to meet you.
- Sourcing: The solar module comprises several key components that require identification of new suppliers. The Senior Procurement Specialist will be responsible for sourcing of suppliers that can deliver materials that meet the technical specifications identified by the R&D team.
- Negotiation: Key unlock to becoming the lowest cost solar provider is negotiating contracts that are consistent with our cost goals. This will involve negotiating volumes and pricing across several vendors across geographies.
- Vendor strategy: Success in this role will require convincing commercial partners of our mission and potential to become a large client. As this is a new position, the successful candidate will be responsible for supplier reporting to catalogue and track supplier conversations, updates, and touchpoints.

- **Strategic Relationships:** Managing key stakeholders and customer relationships to ensure we are mission aligned. In time, this will also include ensuring timely delivery of products to ensure capacity targets are reached.
- **Team Leadership & Mentorship:** This role will sit within a diverse team of economists, strategists, and technologists. It will be imperative that the new team member becomes a thought leader within the team; setting good procurement practices and providing mentorship on this topic across the various functional teams across Rayleigh

Core Competencies:

- **Critical Problem-Solving:** Ability to identify the right questions and engage the right people at the right time.
- **Curiosity & Inventiveness:** Strong desire to innovate and drive new solutions to complex challenges.
- **Execution & Follow-Through:** Commitment to delivering results and empowering others to do the same.
- **Structured Approach:** Ability to bring order and clarity to complex tasks through methodical processes, mentorship, and documentation.
- **Teamwork:** Proven ability to work effectively across cross-functional teams, including product design, quality, production, supply chain, and external vendors.

Qualifications:

- Bachelor's degree in business, supply-chain management, packaging and/or 15+ years of experience managing procurement strategy and relationships within a consumer or electronic brands
- Has a demonstrated track record of managing a product's packaging needs across the lifecycle of identification of suppliers, through to negotiating contracts, and management of delivery of products
- Possesses strong relationships globally with film suppliers that will allow this person to identify partners, test materials, and procure key components within the next twelve months
- Broad understanding of technical metrics influencing barrier layers; such as, water vapor transmission rate [WVTR], optical metrics [transmittance], and mechanical properties [strain/stress/bend radius]

- Understanding of typical volume-based pricing schemes in terms of how they operate and typical \$/m2 across several films or vendors

Diversity & Inclusion

At Rayleigh, we know that diversity makes a strong team. We encourage all qualified applicants to apply for this position and we will never discriminate against race, ethnicity, gender identity, gender expression, sexual orientation, disability, religion, marital status or family status. Instead, we work to celebrate the things that make us unique and create an inclusive environment for all employees.

Don't meet all the requirements outlined above but still find yourself excited about this position and Rayleigh's mission? If you believe that you have the skills and experience to excel in this role, we would love to see your application!

To apply

Submit your resume and cover letter in one PDF file to careers@rayleighsolartech.com. We are unable to accept applications in any other document format.